SECUNDO

Your slice of paradise in Spain



BUYING GUIDE

intro

Buying a second home in Spain is a dream for many people. After all, Spain is one of Europe's favourite destinations.

Yet many never quite take the plunge: the language barrier, different legislation and unfamiliarity with the market are all factors that can hold a purchase back.

Secundo was created with this in mind: to bridge the gap with Spain and guarantee you a 100% secure transaction, with free support from A to Z throughout the entire buying process.



Jean-Charles Bodart

Our offices on the Costa Blanca and the Costa del Sol give you the warmest of welcomes during your discovery trip, helping you find the property that perfectly matches your criteria, while our lawyers guarantee you a purchase on the best possible terms.

We are proud to support hundreds of clients and help them make their dream come true. Our experienced, multidisciplinary team puts all its energy into serving them, taking care of every last detail on their behalf.

We hope to see you in Spain soon, to enjoy this country so full of pleasant surprises.

Happy reading!


enos días!



Invest in sunshine!

The exceptional climate and extraordinary light make for restorative, sun-drenched holidays. You also enjoy mild temperatures in winter.

The statistics speak for themselves!

COSTA DE ALMERÍA - 312 days of sunshine a year

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Min T°	5°C	6°C	8°C	10°C	13°C	17°C	20°C	20°C	18°C	14°C	9°C	6°C
Max T°	17°C	18°C	21°C	23°C	26°C	31°C	34°C	34°C	30°C	26°C	20°C	17°C
Rainy days	5j	5j	5j	6j	6j	3j	1j	2j	4j	5j	6j	5j

COSTA BLANCA - 327 days of sunshine a year

Min T°	6°C	7°C	8°C	10°C	13°C	17°C	19°C	20°C	18°C	14°C	10°C	7°C
Max T°	17°C	18°C	19°C	21°C	24°C	27°C	30°C	30°C	28°C	24°C	20°C	17°C
Rainy days	4j	3j	4j	4j	4j	2j	1j	1j	3j	4j	4j	4j

COSTA DEL SOL - 313 days of sunshine a year

Min T°	8°C	8°C	11°C	13°C	15°C	19°C	21°C	22°C	20°C	16°C	12°C	10°C
Max T°	17°C	17°C	18°C	21°C	23°C	27°C	29°C	30°C	27°C	23°C	20°C	17°C
Rainy days	6j	6j	7j	6j	4j	1j	0j	1j	2j	5j	7j	7j

COSTA DE LA LUZ - 311 days of sunshine a year

Min T°	9°C	10°C	11°C	13°C	14°C	18°C	20°C	20°C	19°C	16°C	13°C	10°C
Max T°	15°C	16°C	18°C	20°C	22°C	25°C	28°C	28°C	26°C	22°C	19°C	16°C
Rainy days	8j	8j	5j	6j	4j	2j	0j	0j	1j	5j	7j	8j



climate

JUST 2 HOURS FROM HOME!

The wide choice of low-cost flights lets you get away regularly for a long weekend and gives you complete flexibility should you need to return home in a hurry.

A whole new world just 120 minutes from your home!



Flights from: Charleroi (BE) | Brussels (BE) | Liège (BE) | Ostend (BE) | Antwerp (BE) Maastricht (NL) | Rotterdam (NL) | Düsseldorf (DE) | Luxembourg (LU) | Beauvais (FR)



« The flight usually takes 2 hours, but we've already had a flight time of 1h40! There are plenty of flight options: we often go for just 2 days, flying out very early in the morning and returning the following evening. You can easily mix and match airlines (for example, Jetairfly on the way out and Ryanair on the way back). We've had tickets for as little as €29: that's cheaper than the train to Ostend... and the journey takes the same time!

Mr Constant

Fine sandy beaches and turquoise waters

Whether you love natural coves, vast beaches of fine sand stretching as far as the eye can see or more secluded spots, you will be spoilt for choice.

Spain is a paradise for fans of lazy beach days and water sports.



« The choice is huge... You can go to a different beach every day! There are lots of beautiful beaches and little coves. Our favourites are two very different beaches. One for winter, which faces due south and is sheltered from the wind. You can sunbathe there all year round, even in January! The other is for summer, cooled by a light, refreshing breeze. There are also some lovely little restaurants and beach bars where the staff are very helpful.

Mr and Mrs Beckers



COSTA BLANCA

The region's 101 beaches, combined with its warm, sunny climate – more than 330 days of sunshine a year – make the perfect recipe for a complete change of scene.

The Costa Blanca is the name given to the region stretching 240 kilometres along the coast of the province of Alicante.

The Costa Blanca, or "white coast", owes its name largely to its white sandy beaches bathed in Mediterranean light. With its festive atmosphere, the Costa Blanca welcomes many tourists every year, who also enjoy the wide range of activities the region has to offer.

You can visit water parks, theme parks and wildlife parks just as easily as you can set off along the many hiking trails.

The region offers highly varied landscapes, with its mountains, cliffs and coves. Alicante and Murcia airports bring you to this region in just two hours, for holidays you will never forget.

Food lovers will enjoy the flavoursome Mediterranean cuisine and the quality wines that are the region's pride. With its cathedral, museums and exhibition halls, the city of Murcia will satisfy culture lovers, while Torrevieja and its brand-new shopping centre will delight keen shoppers.



COSTA DE LA LUZ

It owes its name to the light that brings out the magnificent colours of the region's scenery.

In the south of Spain, the Costa de la Luz stretches from Cádiz to Huelva, on the border with Portugal. Its Mediterranean climate makes it an ideal destination for holidays all year round.

Summers are hot and winters mild, offering pleasant temperatures throughout the year.

Rich in sublime and varied landscapes, the Costa de la Luz is also blessed with countless beaches and vast stretches of sand that rank among the most beautiful in Spain.

These include the beaches of Matalascañas, Tarifa beach, famous for water sports, and La Victoria beach, which turns into an open-air cinema once night falls.

Seaside golf courses, protected nature reserves, world-famous vineyards: the region offers endless places to discover that never cease to impress.

A lover of fine food?

Exploring the little villages goes hand in hand with tasting seafood and fresh fish. Flying into Seville or Faro, you can reach the region in under 2 hours 30.

Culture lovers will be thrilled by the monasteries, monuments, churches and cathedrals that have shaped the region's history. Travelling to the Costa de la Luz means choosing a change of scene and a glorious climate guaranteed to make you never want to leave.

COSTA DEL SOL

The Costa del Sol, meaning “coast of the sun”, offers you the very best of authentic Spain.

This region lives up to its name, thanks to its Mediterranean climate. The sun shines around 320 days a year and rain is rare.

From Nerja to Sotogrande, via Malaga and Estepona, the Costa del Sol offers one appealing activity after another, from water parks and theme parks to water sports, zoos and museums. And that’s not all! The Costa del Sol also boasts a wide choice of beaches, coves and small marinas.

Regarded as the Spanish Saint-Tropez, Marbella is Spanish luxury personified. You will be won over by its little flower-filled streets and grand squares, but also by its long beaches and its famous Puerto Banus. The Costa del Sol’s appeal to tourists has given rise to many restaurants and marinas, as well as a great number of golf courses, which have earned the region its nickname, the “Costa del Golf”.

Malaga airport, one of the most modern in the country, makes for a quick and easy journey and the promise of an unforgettable stay.

Located in Andalusia, the Costa del Sol is packed with cultural treasures. Seville, Granada, Ronda and Cordoba are all well worth the trip. Charming, picturesque villages, nature parks as far as the eye can see, ski slopes in the Sierra Nevada, rolling hills plunging into the sea: the Costa del Sol offers you the very best of authentic Spain.





COSTA DE ALMERIA

The Costa de Almeria has a unique landscape: desert-like in places, dotted with greenhouse crops elsewhere, mountainous and lined with rocky beaches or dunes.

Here, authentic Spain stretches along the clifftops, while the peaceful beaches and picturesque villages of little white houses are sure to win you over.

The towns and villages of the Costa de Almeria hold remains of ancient civilisations and a rich historical heritage. Be sure to visit monuments such as the Alcazaba in the city of Almeria, the watchtowers and castles that dot the coastline, or Adra, a town of Phoenician origin that flourished in Roman times.

You will even discover a little piece of America here: many American westerns were filmed in the area. You'll feel like a real cowboy amid the magnificent sun-drenched landscapes.

Add to this the appeal of its nature parks, such as Cabo de Gata-Nijar, a heavenly spot where crystal-clear waters lap deserted beaches beneath impressive cliffs. The ideal place for diving, sailing or windsurfing.

« Our children love going there and, of course, would like to go much more often! There's everything they need: pool, beach, shopping, a wildlife safari... There's no shortage of things to do! And there's still so much more to see, including the Paramount complex in Murcia, which will soon be opening its doors.

Mr and Mrs Vanwaarbeeck



families



Come and discover a warm, welcoming destination with facilities designed especially for younger visitors. Whether in the big cities, on the coast or inland, you will find an endless source of entertainment, culture and leisure: water parks, wildlife parks, theme parks, nature parks, aquariums, shopping, cultural sites and museums (including the City of Arts and Sciences in Valencia)... And of course the beaches! They are renowned for their cleanliness, safety and facilities. The opportunities for fun on the coast are practically endless. Swimming in warm, calm waters, building sandcastles or exploring the coastline by pleasure boat are all unforgettable experiences for the whole family.



Paradise for families





Paradise for the young

Spain is synonymous with a great atmosphere, joie de vivre, fine weather and, above all, lively evenings.

At any hour of the day or night, there is a host of activities on offer. A chance to meet other young people, Spanish or from all over the world!

By day... Lazing on the beach, water sports such as sailing, diving, powerboating, canoeing, water-skiing, kitesurfing, windsurfing, catamaran sailing... or shopping: from small local shops to large shopping centres (some of them open-air) and countless market stalls... there's something for everyone!

By night... A wealth of restaurants, bars, concert venues, pubs and clubs guarantee unforgettable nights that can go on until well after dawn.

Going on a tapas crawl from bar to bar, discovering the warm-hearted Spanish temperament, dancing to the beats of top DJs, keeping the party going at an after-party...

The possibilities are endless!



youth

« During the day, as well as the beach, there are lots of activities: karting, paintball, jet-skiing, kayaking... All within walking distance of our apartment. I also love running along the promenade and discovering lovely little paths. You meet lots of young people of all nationalities here, and in the evening we get together in the local bars or clubs... Great atmosphere guaranteed! When it comes to eating out, it's very easy to find cheap restaurants with a varied menu. In short... at any hour of the day or night, there's something for us... no time to get bored! Mr Antonin De Clercq »

Paradise for retirees

Spain has everything you need to enjoy happy days in the sun...

Many have already taken the plunge!

The climate, mild in winter and wonderful in summer, offers an incomparable quality of life!

What's more, life is cheaper: everyday groceries and small restaurants are very affordable, and you save a great deal on heating.

Spain also has the merit of very reasonable prices for cultural entertainment: retirees are particularly well looked after, with local councils offering a host of activities especially for them (trips, cultural visits...) at unbeatable prices.

Living in Spain is all the more enjoyable because the people are so easy to get along with. Spaniards are generous, courteous and happy to help foreigners. Making friends is also easy thanks to the many expatriates, who belong to various associations offering daily activities, trips, walks, social evenings...

In addition, Spanish healthcare is highly competent and has excellent facilities.

Finally, spending your retirement in the sun is one thing, but enjoying time with your family is another! Spain lets you combine the two, as the country is easy to reach by air or by road.





I've made my dream come true – it's a little paradise here! The exceptional climate does wonders for your health and above all for your morale: what a pleasure to have breakfast on the terrace every day and to be able to live outdoors! Communicating with others is much easier here too, as everyone lives outside. In Belgium, people tend to keep to themselves at home. Where I live is very international, and I get on really well with my neighbours. We have meals at each other's homes and organise drinks by the pool. I've also made friends at my Zumba class. I've settled in really well. In fact, I'm spending New Year's Eve with friends I met here. My children often come to visit me (my daughter has even bought a property in my complex too), and with the Internet and Skype, I don't feel isolated at all. Life really is cheaper (whether it's car tax, home insurance or groceries). In short, I don't want to go back to Belgium! Mrs Thiry



gastronomy

Paradise for foodies

The variety and prices of the restaurants are a dream. Whether you are looking for a friendly little spot to eat with friends or a gourmet restaurant, you will find just what you want!

Spanish cuisine, renowned for its famous tapas, turns out to be far more varied than you might imagine.

Pata Negra ham, garden vegetables, succulent grilled meats or fresh fish caught in the Mediterranean: your taste buds will be tantalised by an explosion of new and varied flavours. Spanish wines, whose quality is recognised worldwide, are the perfect match for traditional dishes and classic European cuisine alike.

Restaurant prices are far lower than back home. It's no surprise to find restaurants offering a starter, main course, dessert and drinks for less than €10! If you are after more upmarket venues, you will need to budget a little more. And if you are looking for something truly exceptional, the world's best chef is Spanish.

Finally, a good meal is nothing without a pleasant setting and atmosphere. Relax: the especially warm and festive mood will soon have you running on Spanish time.







« You eat very well in Spain. Of course, some places are better than others, but value for money is still very good. For €30, you can enjoy a great restaurant meal in the evening, all included. At lunchtime, it's not unusual to find set menus for €10 (starter, main course and dessert). Tapas are a must, but so is Spanish meat. There are lots of wines to discover, and the house wines are usually very good. We've already tried a Michelin-starred restaurant: the welcome was warm and prices up to 30% cheaper than back home! Of course, we'd love to try Quique Dacosta's restaurant – he has been voted the world's best chef several times... We'll be sure to go if Secundo is paying ;-) !

Mr and Mrs Lejeune

Paradise for golfers





Spain has one of the highest concentrations of golf courses in the world.

It's easy to see why it is such a pleasure to play at any time of year in summer-like temperatures. The quality of the courses and their extraordinary settings make for a truly unique and thrilling experience.

With daily flights, you can often get away for a relaxing long golfing weekend with friends. Many competitions are also organised, giving you the chance to take on players from all over the world.

Dreaming of a property near a golf course, or even frontline golf? We have a wide range of properties in these exceptional settings of peace and greenery.



golf

« I play golf very often – every 2 days! The great thing about the Spanish climate is that you can play all year round. In summer, I start earlier, around 7.30am, to make the most of the cooler air. There are lots of golf courses. For example, I can enjoy 4 very good courses within a 3 km radius of my house. And there's something for every level. What's more, it's cheaper than back home. A 1-hour lesson costs around €35. Mr Delieu

water sports



Sun, wind, sea... and thousands of thrills! If you love water sports, Spain is paradise! From surfing to windsurfing and paddleboarding, Spanish beaches are among the best places in the world for these sports. There are plenty of reasons: exceptional beaches, a favourable climate that lets you get out on the water most of the year, all kinds of winds and currents... Some spots, such as Tarifa (Costa de la Luz), are world-famous, but many other parts of the Spanish coastline also offer the right conditions for these sports. Whether you want to perfect your style or try one of these water sports for the first time, nothing could be easier, as a wide range of schools offer plenty of lessons and courses.

ski



For those who want to combine beach and skiing, the Sierra Nevada is close by. Located in Andalusia, this mountain range, with its sixteen peaks over 3,000 metres, is the highest in Spain and the second-highest in Europe after the Alps.



Snow guaranteed from December to April! The Sierra Nevada has 105 km of skiable terrain spread across its 116 runs. As a bonus, skiers and snowboarders can enjoy some stunning views over Granada and the sea!

diving

Spain is an ideal destination for diving, with numerous water-sports resorts all along its coastline. You can learn to dive or improve your technique in complete safety.

A few lovely spots to discover:

- **Tabarca Island** near Alicante, whose crystal-clear waters are home to rich marine life.
- **Cabo de Gata**, in the Almería area, is one of the most beautiful nature parks in Spain, making it an ideal diving spot.
- Or the resort of **Mar Menor Cabo de Palos**, in the province of Murcia, where you can dive in Cabo de Palos, one of Spain's marine reserves.





Nature parks

Nature lovers, Spain will delight you! Come and recharge your batteries in one of the country's many nature reserves.

Sporty or not, you will be enchanted by so much peace and beauty, and the diversity of Spain's landscapes will surprise you: lakes, mountains, marshes, woods, cliffs, valleys...

Few countries can boast such varied landscapes!



Shopping

There's something for everyone: from small local shops to large shopping centres (including the famous Zenia Boulevard on the Costa Blanca) and countless market stalls, you will find everything you need.



Healthcare

According to the World Health Organization, the Spanish healthcare system is among the 5 best in the world. It has a vast network of high-performing health centres and hospitals.



Let us guide you – we take care of everything

SUPPORT FROM A TO Z... FREE

Our mission is to support you from A to Z throughout the purchase of your second home.

During an **initial meeting**, we present a selection of properties and identify your search criteria so we can prepare the viewings in Spain. We then book your flights and hotel for you.

During the **personalised discovery trip**, you spend 3 days with us viewing properties selected to match your wishes. We hold debriefings and adjust the viewings until you find the one you fall for!

Once the property is reserved, we assist you with all the **administrative formalities** alongside our lawyer and notary for 100% legal security, right up to the signing of the title deed, when you officially become the owner.

We translate the documents and help you open your bank account and obtain your NIE (foreigner identification number).

We also visit the **furniture** and **air-conditioning** shops with you and manage the installation and assembly for you. We arrange the final clean of your property and, to finish, we hand over the keys – the crowning moment of your efforts and our work!

This support is free of charge. You benefit from the official market prices, with complete transparency.

We are paid directly by the sellers, as we sell a large number of properties for them. If you bought directly from them, you would pay exactly the same price, but without any of the support or guarantees our agency provides.

> « We have just bought an apartment in Mijas Costa in three days. It matches exactly what we wanted and the budget we set. I would like to express our complete satisfaction, especially with Roberto's professionalism, his very friendly approach and, finally, his constant yet discreet attention. On the first day, during the viewings, he listened carefully to understand our wishes better. On the second day, he drew up a new programme of viewings and we quickly found the apartment that matched our wishes. Next came an afternoon appointment with the lawyer representing us, then, the following day, the notary, the bank and the interior designer. All wrapped up in 5 hours, with French-speaking contacts who knew their subject inside out. We were then able to catch our flight home. It would be hard to be more efficient, and all with a smile and without any stress. »
>
> Mr and Mrs Piret



The 7 steps

1 Personalised meeting in Belgium

2 Organising the discovery trip

discovery trip

Objective Find your dream home!

Typical trip: 3 days – 2 nights

• Airport welcome • One-to-one support during viewings • Regular debriefings • Administrative formalities if you buy

Cost • 4* hotel: +/- €85 per night with breakfast for 2 people • Car: Secundo • Flights: depending on the season (€50 to €200 per person) • Average cost of the trip per person: €200 in total

3 Lawyer appointment

4 Signing the purchase contract

5 Choosing your furniture and fittings

6 Deeds signed via the lawyer

7 Key handover

100% legal security

The press has widely reported on prospective buyers running into difficulties when purchasing property in Spain, particularly regarding planning compliance and ensuring the building is free of debts. The notary's role is indeed different from the one we know at home. What's more, there is no specific licensing for estate agencies in Spain, and they offer no guarantees to consumers.

With Secundo, you enjoy 100% legal security. We are one of the only agencies specialising in property sales in Spain to be accredited by the Professional Institute of Real Estate Agents (IPI) (accreditation nos. 506.056 – Olivier Vercruysse and 502.051 – Jean-Charles Bodart, as holders). In addition, our lawyers and notaries have known their specific markets for years and are widely recognised professionals. All our properties are carefully checked by them. Finally, as leader of the French-speaking market, our unique experience and our hundreds of satisfied clients, who bear witness every day to the extreme rigour of our support process, complement these legal guarantees.

Once the purchase contract has been signed by both parties, Secundo helps you obtain an NIE number (foreigner identification number). This tax identification number is required for any transaction in Spain.

We open the bank account needed to transfer funds for the payment of the property and to set up direct debits for household bills. To make life easier, you can give our lawyer legal power of attorney, signed before a notary. This power of attorney allows the lawyer to carry out legal checks on the entire transaction, to verify that there are no prior charges or debts on the property, and to represent you before the notary in charge of transferring the title deeds and registering them in the official registers. It also allows the lawyer to complete the purchase process on your behalf, without you having to be physically present for every formality.

After the signing, the lawyer will record the property in the cadastral register and register the public deed (escritura). You will then receive your title deed. After the purchase, the lawyer can set up the necessary standing orders (home insurance, water and electricity bills, community fees) and act as your tax representative, handling payment of SUMA (property tax) and RENTA (non-resident property tax).

> « The administrative formalities went very smoothly. Our lawyer, recommended by Secundo, took care of everything! We didn't have to do a thing – the lawyer handled it all, thanks to the power of attorney we had signed. Of course, we received the title deed for our property and, despite everything you hear, we really do own our land! «
>
> Mr and Mrs Robaux









> We bought some of the furniture locally and brought the rest over from Belgium. But honestly, it's better to buy everything there – it's much easier. For the furniture we bought in Spain, we received excellent advice, in French. And everything was delivered on time – even 2 weeks ahead of schedule.
>
> Mr and Mrs Rikar



We furnish your property for you

Found the property of your dreams? Now it needs furnishing.

Secundo supports you through its privileged relationships with suppliers who excel in their field. Together with the adviser, you draw up a list of furniture and accessories so you receive a clear, detailed quote.

Don’t fancy choosing from thousands of items? You can opt for our furniture and appliance packs.

We schedule the delivery and assembly of the furniture. Your property is fully furnished when you receive the keys, so you can enjoy it to the full from day one.

AIR CONDITIONING

Every property is pre-installed for air conditioning.

We offer different types of air conditioning, either ducted or ‘split’ units, depending on the property you buy.

Our suppliers work with reputable, reliable brands such as Mitsubishi, Fujitsu and LG, and all the systems offered are re-versible (heating/cooling).

PRICE ON REQUEST

INTERNET + TV

Depending on the region where your property is located, we select the right provider.

Various packages are available, including French and/or Belgian channels via satellite dish and decoder.

For the Internet, we can offer monthly or daily plans. With the daily option, you only pay when you are there.

UTILITY CONNECTIONS

Thanks to the power of attorney given to the lawyer for the administrative formalities, the lawyer will have your water and electricity meters connected.

Water and electricity bills will be paid by direct debit from your Spanish bank account, so always make sure it has suffi-cient funds!

A wealth of services

Alarms | Furnishing | Air conditioning | Garden maintenance

Key holding | Rentals | Car hire

Airport parking | Pool | Dry cleaning | Cleaning service

Medical care in French | Airport taxi | Repair work



We only work with our clients for the long term. By building privileged partnerships locally, we have developed a wide range of services to make their lives easier.

Our clients meet up, share their experiences and take advantage of our insider tips and services. Whenever they need us, they know we are by their side, here and in Spain!





93% OF OUR CLIENTS RECOMMEND US

« After spending a year studying, comparing and preparing the different offers, we came back to our first love, “Secundo”, and we would do it again without hesitation.

We spent a pleasant discovery trip with Bernard and the team, viewing only apartments selected to match our criteria.

We found what we were looking for on the very first day, but Bernard advised us to sleep on it. Once we had signed, everything was set in motion with remarkable ease: all we had to do was let ourselves be guided (lawyer, photos for the NIE, notary) and finish with a visit to a furniture shop.

Thank you once again for such professional support and for these wonderful moments!

The Martins, Lustin

TESTIMONIALS

Our clients are our best ambassadors.

Every year, a specialist external company surveys our new clients to find out what they think of the "**Secundo Experience**".

To date, nearly a thousand clients have placed their trust in us. We hope to count you among our satisfied clients soon!



« The team, both in Belgium and in Spain, is first-rate! I'd like to thank everyone... From the first appointment to the handover, everything was handled in a very professional and friendly way. Out there, there's everything you could dream of: the sea, the sun, the shops, friendly people, plenty to see and do and, above all, time to take it easy.

I'd do it all again... It's a shame we didn't do it sooner. If we ever think about a second purchase, it will be with Secundo.

Don't change a thing about a team like yours... friendly and professional!

The Gillets

"It's an investment, but of course it's also for the climate, the region and the amenities."

"We plan to go out there 6 times a year and stay for longer periods once we have retired."

"The climate? Superb! I'd give it 9 out of 10."

"The support was excellent, everything was easy!"

"We have several acquaintances and friends out there. Life is between 20% and 25% cheaper than in Belgium."

"The climate suits me very well. I don't suffer from the heat, even in summer. It's never muggy."

"Pure bliss!"

"The support is very good: we're well looked after and we feel at ease."

"Life is much cheaper there: I can fill a supermarket trolley for €50."

"Perfect – excellent after-sales service on site."

"Great! I love the heat and find it very bearable. During the winter months (December to March), I sit out in the sun on my terrace until 4pm."

"Go for it! We really have no regrets!"



A tailor-made concierge service

After buying your property in Spain, you'll want to keep a single point of contact on site for hassle-free management of your home. Our exclusive partner will make life simple for you! Every month, your property will be physically inspected and all the key points essential to its smooth running will be checked.

The following will also be carried out: collecting your post, airing the living spaces of your property, providing spare keys if yours are lost...

Our partner also acts as a genuine link between your various requests and local professionals, letting suppliers in so they can provide quotes and overseeing any work carried out.

Want to enjoy a well-deserved rest in a spotless apartment? Let our partner know your arrival date so the cleaning team can come in just before your holiday. A gardener is also available to keep your property, and your pool, carefully maintained day to day.

Whatever your request, we have a solution, so that your property in Spain is managed professionally and you can focus on your holidays and on making your investment pay.

An investment combining pleasure and profit

Want to enjoy holidays in the sun while making a buy-to-let investment?

The climate is rather gloomy for investors looking to grow their assets in traditional ways, not least because of low interest rates on savings accounts. Meanwhile, volatile financial markets and recent crises have left private investors seeking a return with relative security feeling lost.

Many shrewd investors regard property as one of the last remaining safe havens, especially property abroad, as prices on the domestic market are relatively high. From this perspective, Spain stands out as a land of opportunity.

In the short term, you generate an attractive rental yield. Thanks to the exceptional climate of southern Spain, you can let your property all year round. What's more, hotel capacity, particularly on the Costa Blanca South, is relatively limited compared with demand from foreign tourists. Finally, if you have school-age children, you have to go away in peak season, and your holiday budget will be considerably reduced if you stay in your own property. In the long term, today's attractive prices ensure a significant capital gain.

For these reasons, property investment in Spain is now a genuine alternative to traditional investments, with an added leisure dimension.

In short, an investment that makes sense for your portfolio and your family.

A letting service



To make things simple, our exclusive partner manages the entire letting process for you:

- Creating a listing with photos taken by a professional photographer to showcase your property on the most reputable rental platforms.

- Handling all contact with prospective tenants, contract administration and payments such as the advance payment, the balance and the security deposit.

- Welcoming your tenants at the property to hand over the keys, carrying out the check-in and check-out inventory, and organising the cleaning.

This lets you make your investment pay while being completely relieved of its management. You also have access to the online calendar so you can block out the periods when you are staying in your property.

Enjoy and earn!

Secundo in the press

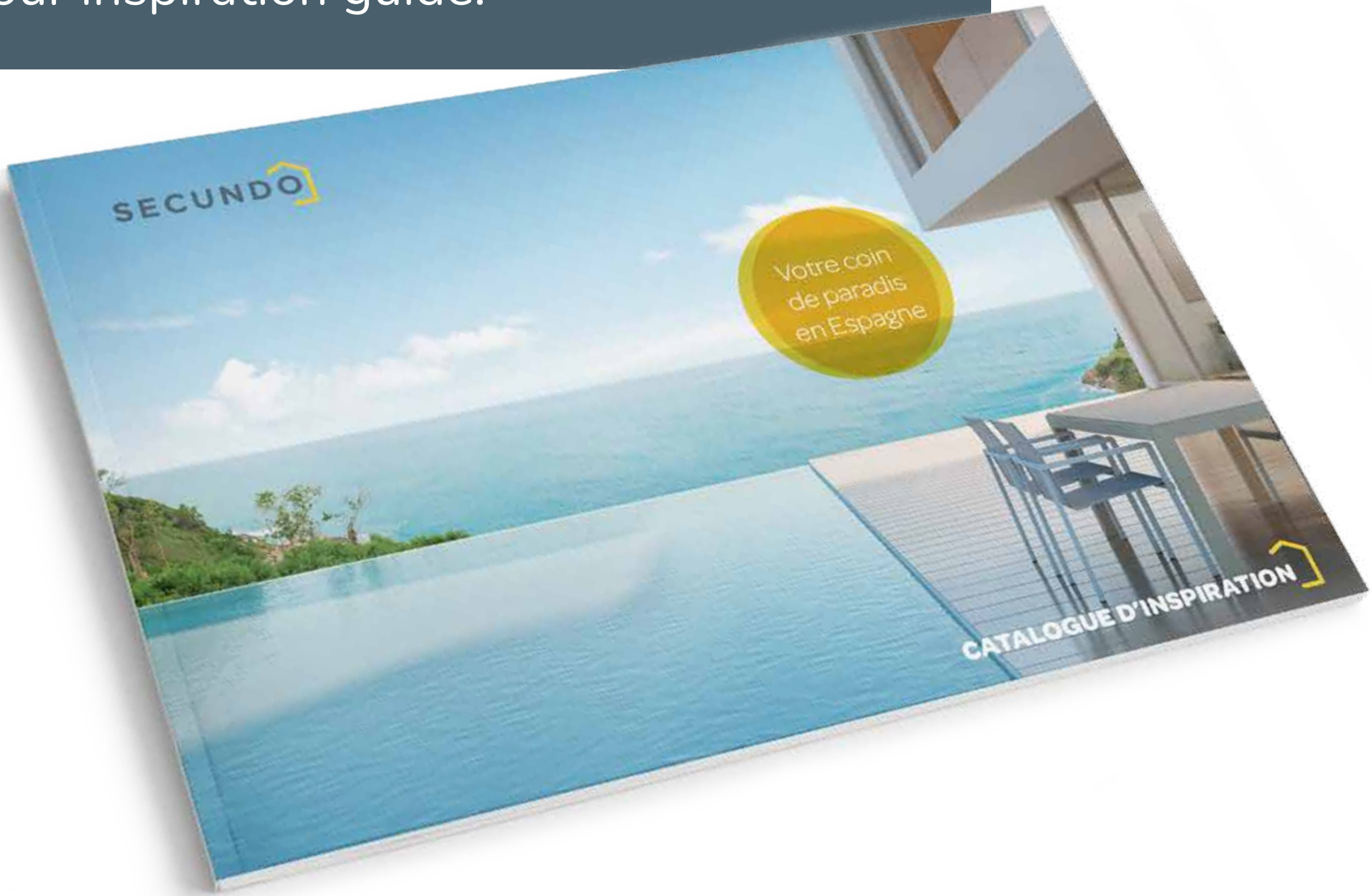
Our reputation in Europe is growing, and the press regularly asks for our views on the Spanish market.

In 2010 and 2011, Secundo's founder was the property coach on the programme “A vendre, à acheter”, broadcast on RTL TVI and W9. We have also appeared on RTBF and RTL TVI news bulletins, as well as in special programmes on property investment in Spain.

The written press has followed suit, featuring us in articles on the same subject in Le Soir, La Libre Belgique, L’Echo, La Nouvelle Gazette, La Meuse, Groupe Vlan, L’Avenir and La Dernière Heure.



Discover our available properties in Spain i our inspiration guide!



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